

Partnership for the future

We do more than invest. We relate, shape, transform, and disrupt.

We create lasting partnerships with those who understand how to make life easier and safer for our customers. We do this through the following three pillars.

Capital investments

\$250K to \$1M in Seed to Series A round startups

Pilots

Testing and learning with emerging technology 3-6 month evaluations Offering industry expertise and providing access to insurance executives

Incubations

Exploring new market opportunities

Assisting in development from ideation to implementation

Offering guidance on scaling, technology, architecture, development, and security

Focus areas

Health at home

At home monitoring and testing Senior Living as a Service (SLAS) Social Housing

Social determinants of health

Fitness and fall prevention Social isolation Behavioral economics

Caregiver supply and support

Caregiver coordination/management Caregiver solutions Pallative care/end of life care

Financial security

Aging-specific financial products Financial/Health plan advice Financial wellness and resources

Member experience

Engagement innovation

Member experience enrichment

Member products and services

Fitness and activity building

Physical wellbeing Mental and emotional support



Julie Pearce
VP, Chief Business
Development and
Transformation Officer

Julie leads the Business
Development and
Transformation Office
focusing on strategic capital
investments and ensuring
our innovation strategy
and technology align with
the strategic objectives of
Wellabe.



Susan Kelly Innovation Business Partner

Susan is responsible for sourcing emerging technologies and solutions that benefit and engage our customers while driving innovation and efficiency within our teams.

